



Equipos, Repuestos & Emprerimientos para Minería y Energía.

Santiago, 2010

Ref.: **MEGAMIN S.A. Introduction**

Dear Sirs:

MEGAMIN is born as an organization dedicated to the representation of foreign brands of the mining industry for Chile and South America.

MEGAMIN is constituted in 2008, as a REPRESENTATION business, answering to the opportunity of representing in Chile and South America, various companies capable of providing a wide range of products to sectors such as metal mining, non metal mining and other industrial sectors.

The diversity of products of our represented brands, enable us to offer precise and specific solutions, such as, integral solutions, developing technical solutions to maintenance problems in the process circuits or production of the dry areas (Crushing plants), humid areas (classification, mill, flotation, SX-EW), mining and industrial equipments.

Megamin S.A. offers different types of solutions to its clients. Whether it be based on the specific requirements of the clients (plans, diagrams, technical requirements) or with development of specific solutions. For this, Megamin S.A., offer on site assistance for the drawing up of plans and consultancy for the definition of products/solutions in line with the detailed specifications of the requirement.

Vision : To be a World Class Organization for sustaining Mining Industry's projects and spare parts.

Mission: Maximize Mining Companies's Value through providing quality equipments and spare parts.

Estrategic Focus: Satisfy our client's needs, optimizing integral costs for them in chinesse solutions Best alternative in cost and service quality achieve and develop market opportunities (Strategic Sourcing – China)



MEGAMIN S.A

Largest Provider and Supplier Mining Companies of the World

Australia South Africa: MEGAMIN S.A Pty, for the Australian and South African Market

Latin America: MEGAMIN International S.A.C., for Latin American Market.

Chile

Peru

Argentina

Colombia

Venezuela

(The biggest Mining Market in the World)

Our Market in Chile

Market Highlights: Chile’s Mining Spending (An estimate for the period 2008 – 2014)

World’s largest copper producer

Important producer of molybdenum, silver, gold, nitrates

Mining = 23% of Chile GDP in 2009 (65% of exports)

Annual spending: Over US\$ 9 billion per year

– US\$ 2.6 B/year to purchase parts, equipment and consumables

– US\$ 1.54 B/year in services

– Direct imports per 25 largest mining company in 2007 totalled US\$ 1.1 billion

– Largest 20 mine suppliers imported US\$ 1.9 billion in 2009

– Local manufacturers produced and sold 24% of the total demand for equipment, valued at US\$ 830 million/year

Megamin S.A., represent in CHILE and SOUTH-AMERICA to:

- **Northern Heavy Industries Group**, <http://www.china-nhi.com>
- **Kelleburg Rubber Roller Co., Ltd.**, <http://www.hbslg.com>
- **Naipu Group**, <http://www.naipu.com.cn>
- **SMMC (NFC Shenyang Metallurgical Machinery Co Ltd.)**, <http://www.smmc.cn>
- **Rockmore International**, <http://www.rockmore-intl.com/>
- **HuayinMetallurgical Foundry**



NHI – North Heavy Industries Group, is a state owned company created from the fusion of Shenyang Heavy Machinery Group Co. and Shenyang Mining Machinery Group Co. As of 2007, with the acquisition of WIRTH Holding Company (Germany) y NFM Company (France) it assumed the character of Transnational, ranking in the top 500 business worldwide being number 1 in China and in second position worldwide.

NHI is located in the economic and development zone of Shenyang in a 1.300.000 m2 area, with 10.800 employees and assets for 12.7 billion Yuan.

The main areas of business of NHI are: Tunnel construction equipment, energy generation equipment, construction material equipment, metallurgical equipment, mining equipment, machinery for carbon, harbor installation equipment, environment protection equipment, Forging equipment, Construction equipment, Transmission machinery. In total 500 types of machinery with 7.000 models.

In its installed capacity, NHI has installations for the design, tests, inspections, measurements, and complete development and exploration systems. NHI has over 5.000 mechanized stations of various sizes. Some of their products are exported to over 80 countries and regions all over the world.

In the last years, NHI has obtained 4 certifications in different areas:

- ISO9001 “Quality Management System”
- ISO14001 “Environmental Management”
- GB/T28001 “Occupational Health and Safety Management System”
- ISO10012 “ Measurement Management System”

KLBG – Anhui Kelleburg Rubber Roller Co., Ltd. Is a private company, founded in 2005 from a joiny-venture between entre Kelleburg Rubber Roller Co., Ltd. From Germany (who contributed with the technology) and Anhui Technologies Co., Ltd. Chinese company with private capital. IN the field of material transport, Anhui Kelleburg is dedicated to the manufacturing of complete systems of conveyor belts, Idler y idler stations of various configurations, tensor pulley. In relation to the classification process, KLGB has specialized in the development of different technologies that allow, in accordance with the characteristics of the material, to obtain optimal results. KLGB has developed tense mesh systems for Sieve and panel systems of diverse configurations in polyurethane of different characteristics (different densities, with or without metallic body) covering a wide range of the equipments that can be found in the market. Also, it has vibration absorption systems for screeners.

KLBG has two lines of production for special rubber rolls, with three of the most modern production lines in the country for the manufacturing of polyurethane products and one line of production for steel products.



Jiangxi Naipu Grupo Co. Ltd., is a private owned company with specialized high technology for the manufacturing of equipment for the mining sector and of rubber spare parts. Their installation occupies an area of 51.000 m², out of which 25.000 m² correspond to modern plant buildings. They have a work force of 3000 persons, of which 26 have a degree in engineer, master, doctorate. They own the biggest size vulcanizing presses vacuum duplex in China, with a capacity range of 3.500 tons, 2.300 tons, 1.800 tons, 800 tons, and 350 tons. They can be automatically controlled with the definition of vulcanization temperature, pressure and time, this significantly improves the internal parameters of the rubber products and in this way the quality of the vulcanization is assured. They have the most advance inspection installations and testing of the rubber industry. Their products are accredited under the norm ISO 9001 of the international quality system.

Naipu Group has specialized in Idler, Liners and Warman pump type.

SMMC (NFC Shenyang Metallurgical Machinery Co Ltd.),

It is an operating subsidiary of Foreign Affairs of China Nonferrous Metals Industry Engineering and Construction. His expertise is based on the assembly of high-powered machines and non-ferrous metal manufacturing and steel, metallurgy and mining. After 70 years of development and progress, the company currently has a staff of more than 3,311 employees, including more than 350 senior professionals. The mechanized production capacity of the company is 31,000 tons annually.

For nearly 20 years, the company has developed 45 new products based on market needs and client, 19 of them have won National Quality Award Gold, Silver and the Progress and Technology Award. In turn, three diaphragm pump techniques, have obtained national patent. The company meets the standards of ISO9001 Quality Management as OHSAS18000 in June 2008.

The company has powerful technical force and advanced equipment technology, with a strong capacity for cast iron, cast iron, copper smelting, forging, metal structures, machining, heat treatment and chemical and physical tests

ROCKMORE International.

Since 1948, Rockmore International is one of the world's leading manufacturers of top quality percussive rock drilling tools. Our high-performance products include drill bits, DTH bits and hammers, extension and tunneling rods, integral and tapered rods, shank adapters and other drill tool accessories. With manufacturing centers in two hemispheres and distribution centers on nearly every continent Rockmore International provides a wide range of tools to mining, construction, tunneling, quarrying, and water well projects from North America to Asia, and from the Alps to the Andes.



The 50 year quality recognition of Rockmore and their attentive client service have contributed to improve your productivity and give drilling solutions efficient in their costs, The success of all projects of rock drilling is based on its exact planification and execution.

Rockmore has become the industry’s performance leader in tools that withstand the toughest rock drilling demands. Our commitment to this degree of quality starts with extensive research and development. Rockmore includes some of the sharpest minds in the rock-drilling industry — a team of product designers, metallurgical experts and tool specialists who are continually advancing drilling technology for the entire industry. Our drilling tools are developed based on the continuous input of operators and contractors working in the field. And we use the finest raw materials available, including premium steel and rugged carbide. That’s why our products exceed industry specifications for performance and safety. That is why Rockmore has an ISO 9001 standard.

We are confident that your company will receive our best attention, collaboration and information, within a framework of mutual cooperation so as to reach mutual benefits, allowing you to have access to a provision option of the highest quality, confidence, with better delivery deadlines and lower costs from our represented companies.

**OCC Optical Cable Corporation.
Data Network Connectivity Systems and Solutions in industrial and mining environments**

MEGAMIN SA distributs for mining and industrial OCC products (USA). Optical Cable Corporation is a leading manufacturer of fiber optic set of high quality and innovative tailor made solutions for jobs in mining environments.

Supplies:

- Tight Buffered Optical Fiber, indoor and outdoor use
- control networks , automation and industrial and mining connectivity
- Cabinets with IP protection
- Solutions for Datacenter and control room
- Infrastructure for category 5E wiring, 6.6 second, both STP, FTP, UTP.

Services:

- Full-frame optical fiber 10 Gigabit Tight-Buffered OM3, OM4, and / or OS1,in all forms of connectivity such as LC, SC, MTRJ and ST.



NHI
北方重工

NP
NAIPU GROUP



ROCKMORE
INTERNATIONAL



科雷伯格 胶轘
KELLESBURG RÜSSEK RÖLLER
2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024 2025

SMMC
沈治机械



OCC
OPTICAL CABLE CORPORATION

- Industrial connectors.
- Structured cabling in all categories, including 6 th to 10 Gigabit connection and new connection technologies.
- Service communications network design.
- Service network connectivity control and industrial automation.
- Remote-system.
- Corporate-communications networks, in general.
- CCTV-video system.
- Alarm system.
- Monitoring and environmental control system.
- Access Control System.
- Consulting in all related areas.

At the same time that one of our partners is Constructora Gardilic Ltda,. Organization with more than 26 years of service in the mining area and we are confident will be a true contribution to our challenges, in being able to offer joint solutions that go from buying equipments up to their installation and operation.

Hoping for a favourable reception,

Best regards,

Rodrigo Poblete N.
General Manager
Megamin S.A.